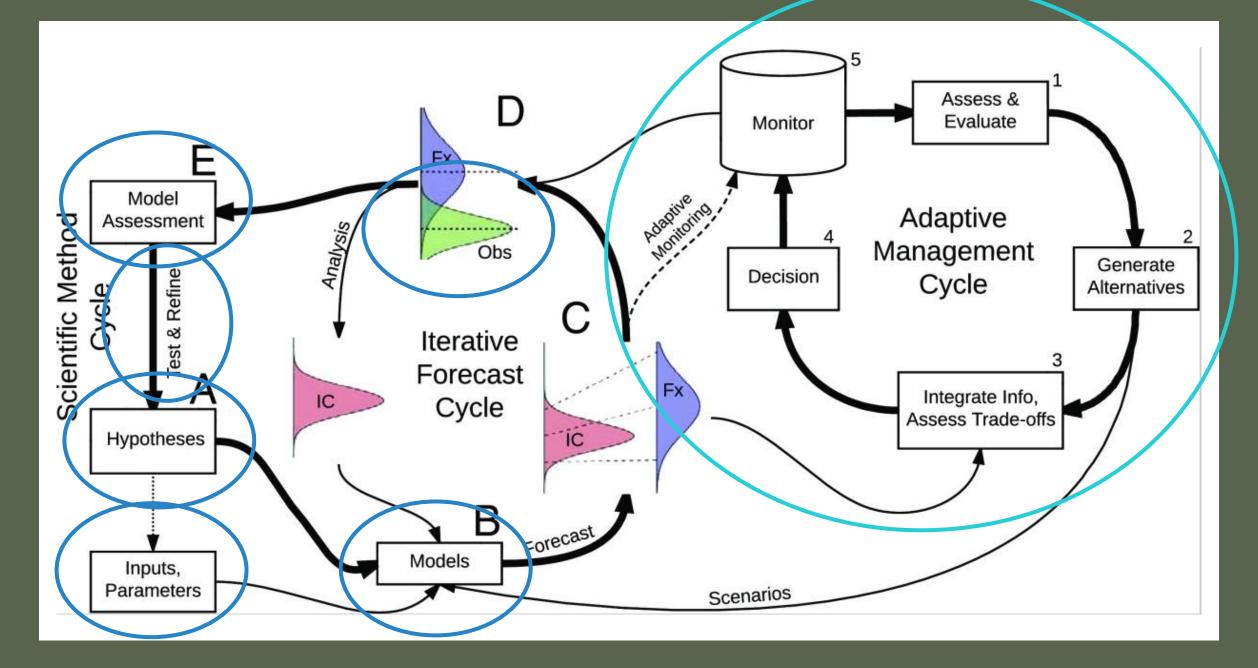


Kira Sullivan-Wiley NEFI short course 30 June 2022



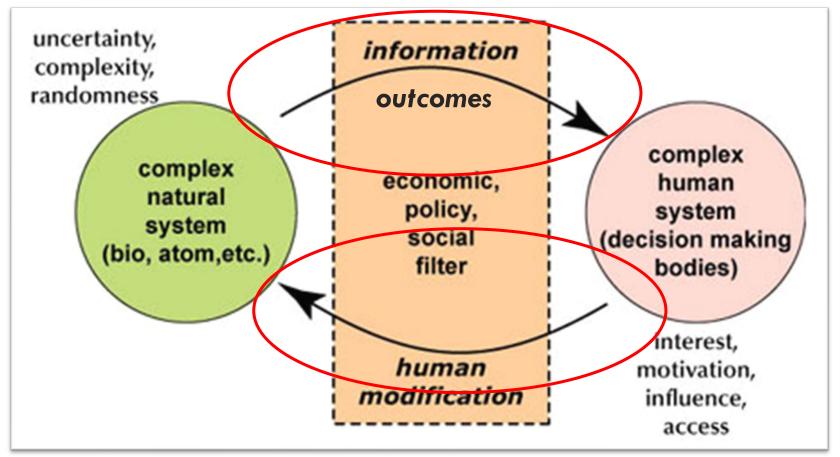




Funders Policymakers Assess & **Evaluate** Monitor Media Model Adaptive Scientific Method Assessment Management Obs Generate Decision Test & Refine Cycle Cycle Alternatives **š**šš Iterative Forecast Integrate Info, Assess Trade-offs IC Cycle Hypotheses ic В Forecast Models Inputs, **Parameters** Scenarios



ANTHROPOCENE & COUPLED SYSTEMS



Public health

Agriculture

Fisheries

Forests

Water

Tourism/ recreation

Greg Marfleet, Carleton College



UN-STRUCTURED DECISION MAKING

Biases and heuristics

Social decision context

Physical decision context

Risk perception

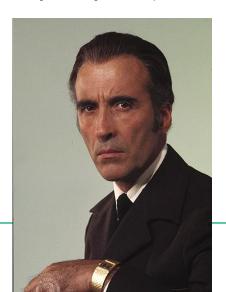


How many films have they been in?

(Note: A-list actors make an average of 1 film per year)



Tom Hanks
Christopher Lee

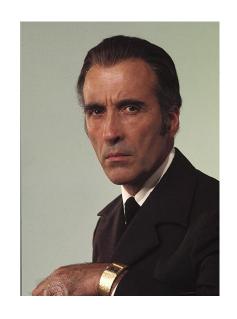


PREDICTION IN AN UNKNOWN CONTEXT: ANCHORING BIAS

Tom Hanks

84





Christopher Lee

212

PREDICTION IN AN UNKNOWN CONTEXT: AVAILABILITY HEURISTIC

Recent

Memorable

•Familiar



"Your evaluation is based on the next 30 seconds. Go!"



COMMUNICATING INFORMATION TO INFLUENCE DECISIONS

Loss aversion (ostrich effect)

Finite pools of worry (single action bias)

Discounting bias

Confirmation bias



Further reading: Daniel Kahneman (Thinking Fast and Slow), Amos Tversky, Center for Research on Environmental Decisions (CRED)



A town has two hospitals

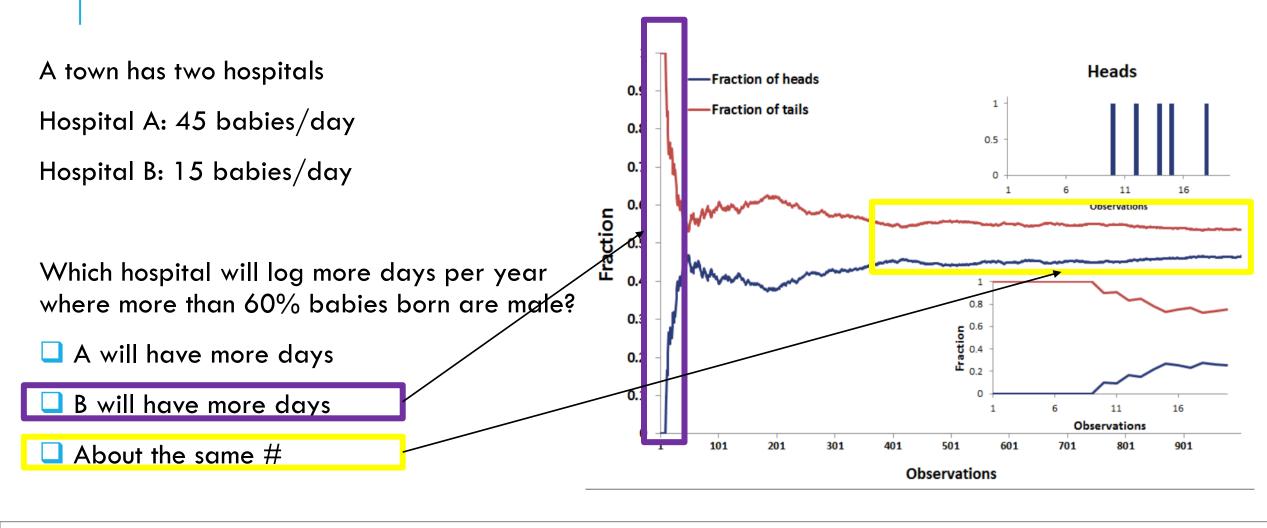
Hospital A: 45 babies/day

Hospital B: 15 babies/day

Which will have more days per year where more than 60% of babies born are male?

- A will have more days
- B will have more days
- About the same #

INSENSITIVITY TO SAMPLE SIZE



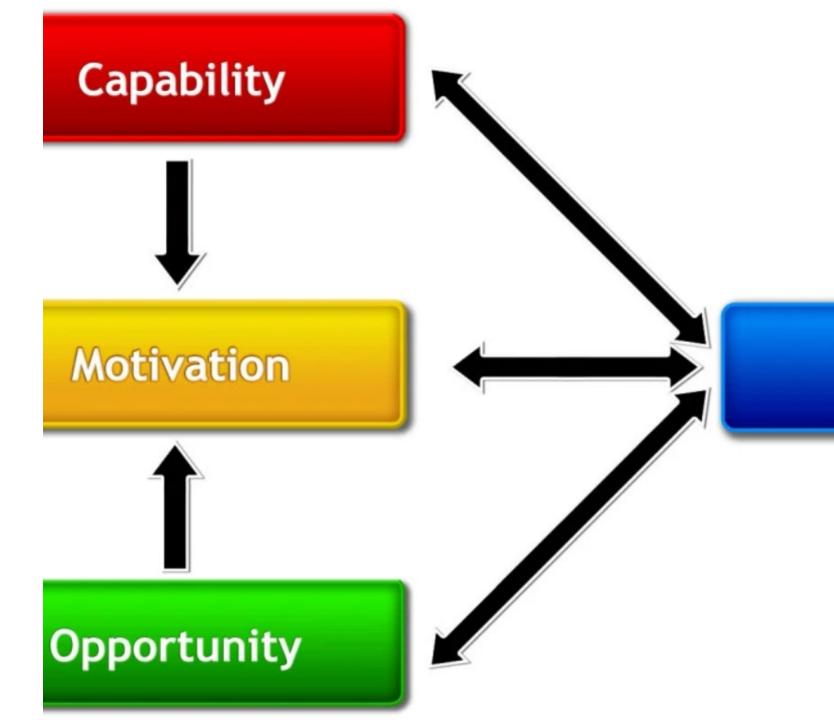


Which of the following are true?

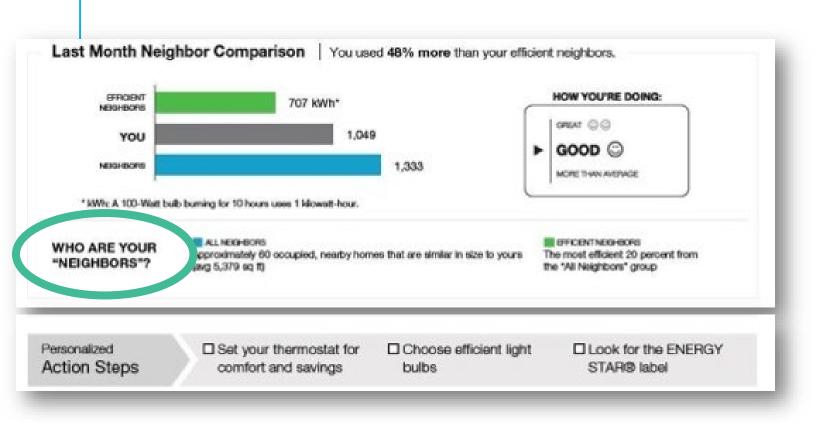
- People use all prior data in predicting the future.
- People intuitively understand quantitative concepts like sample size & uncertainty.
- \$1000 has the same value to people, no matter if they are gaining it or losing it.
- \square \$1000 today is always the same as \$1000 in the future.
- ■None of these are true. Biases, heuristics, and inconsistencies abound! I should work with a social scientist to understand what they may mean for my work...











SOCIAL NORMS

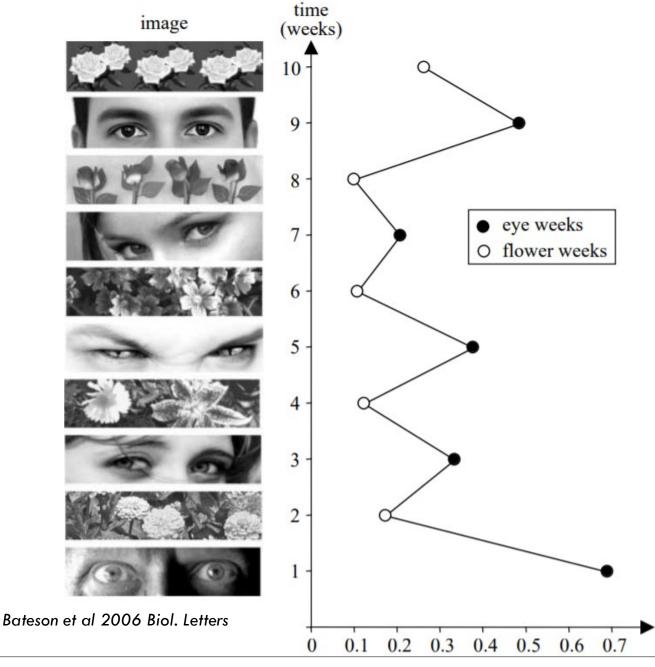
Empirical expectations

Normative expectations

- → Social comparison
- → Normative implication
- → Reference group

Bicchieri, C. (2017) Norms in the Wild: How to diagnose, measure, and change social norms. Oxford.





SOCIAL CONTEXT OF DECISION MAKING

Observability

Reputation

- •Identity
- Social position

Biases and heuristics

Social decision context Physical decision context Risk perception and action

A SOCIAL NORM IN THE MAKING



© Bill Waterson. Calvin and Hobbes



PHYSICAL CONTEXT OF DECISION MAKING

Physical reminders
Defaults





Which of the following describes a person adhering to a social norm?

- A man waiting to cross Comm Ave until the signal shows:
- A woman driving to a central composting site to compost her household food waste.
- A child asking to be excused from the dinner table.

Which of the following describes a person adhering to a social norm?

A man waiting to cross Comm Ave until the signal shows:

Empirical expectations?

2 A woman driving to a central composting site to compost her household food waste.

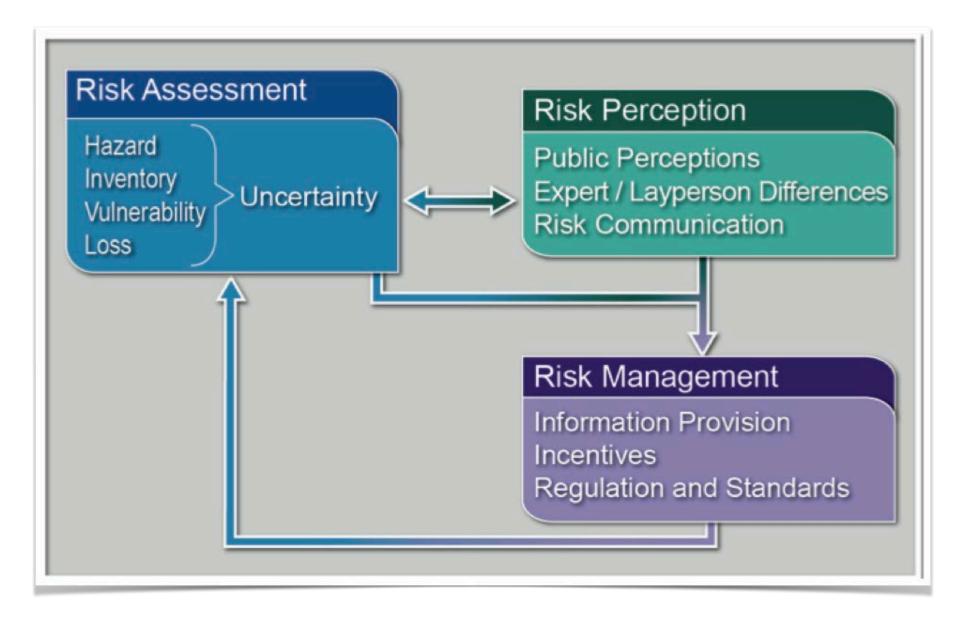
Observability?

A child asking to be excused from the dinner table.

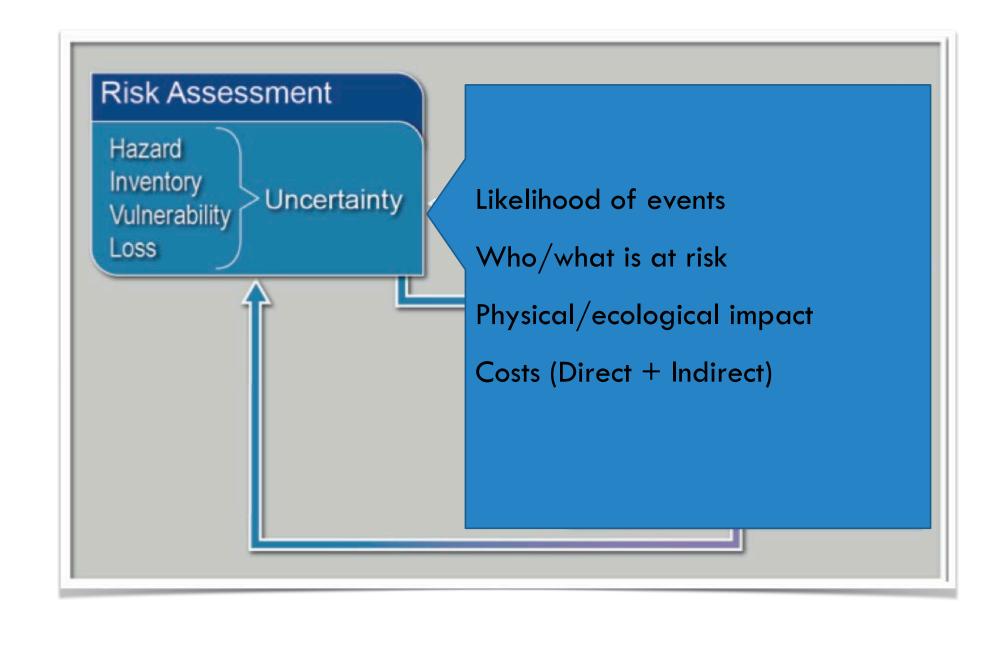


RISK

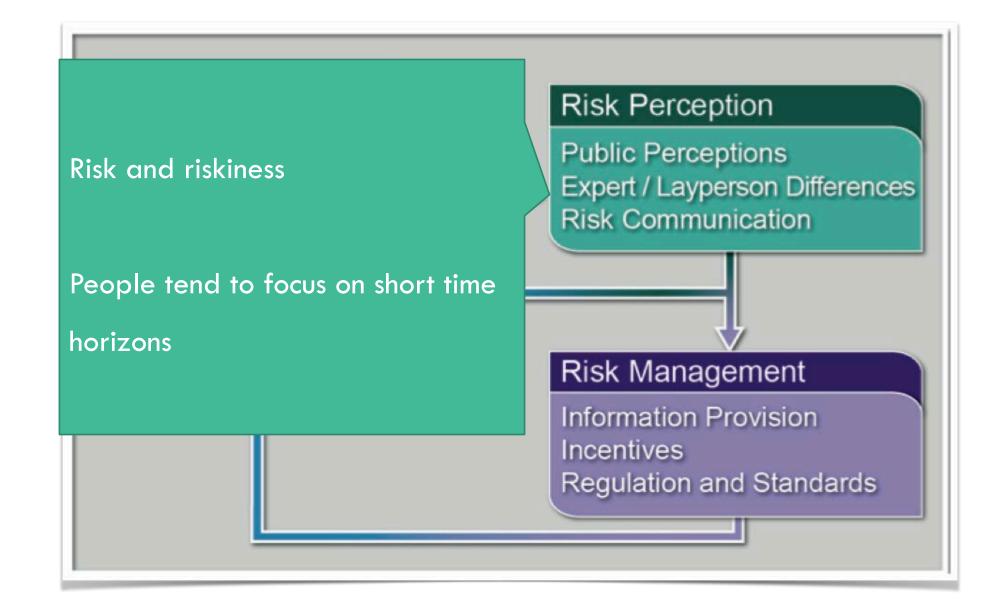


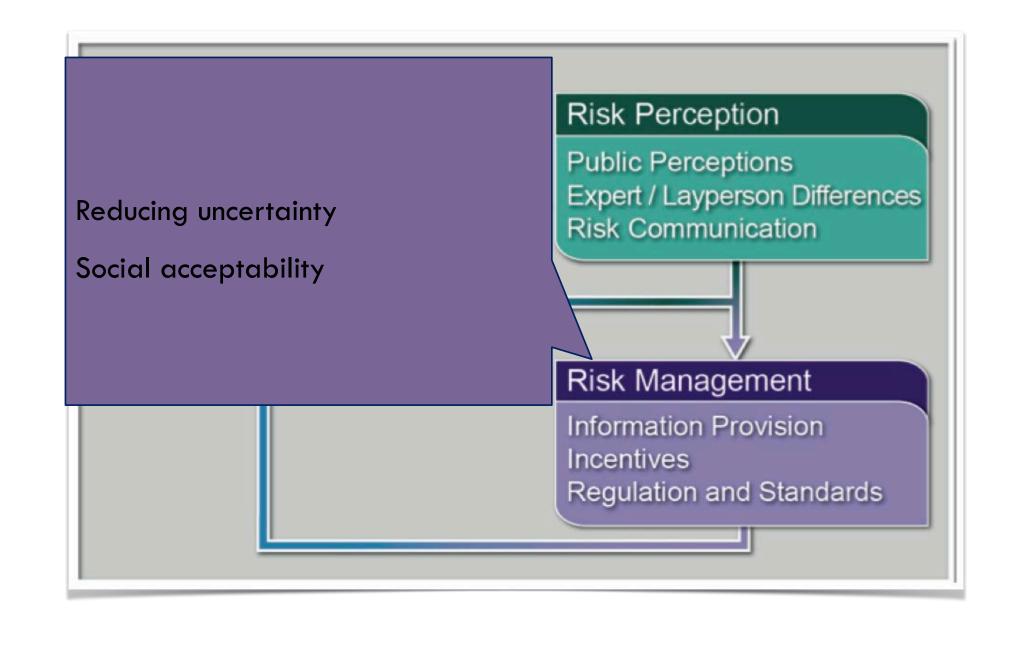


ASSESSING, PERCEIVING, AND MANAGING RISK



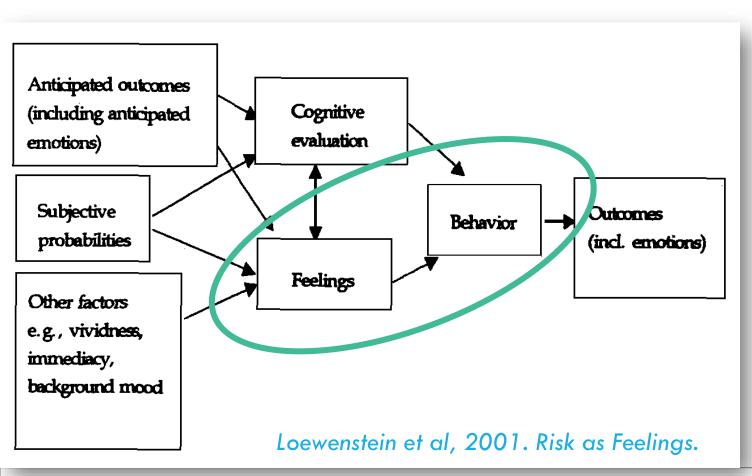








ACCEPTABILITY



Acceptability of risk

- Benefits
- Affect heuristic
- Responsibility and control



UN-STRUCTURED DECISION MAKING

Biases and heuristics

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Ecological Forecasting Initiative