

---

# PROJECTIONS & DECISION SUPPORT

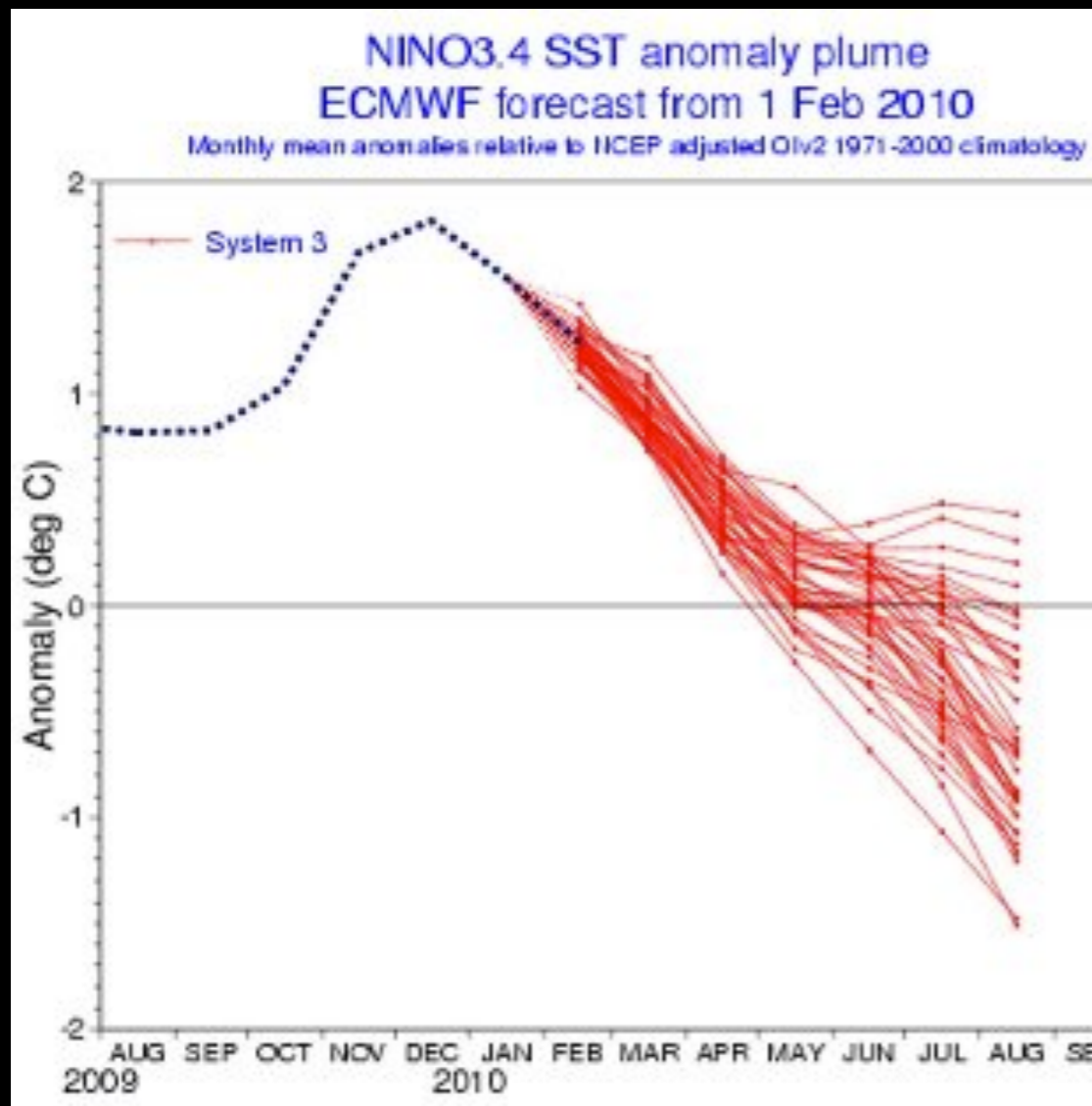
---

Lecture 12

---

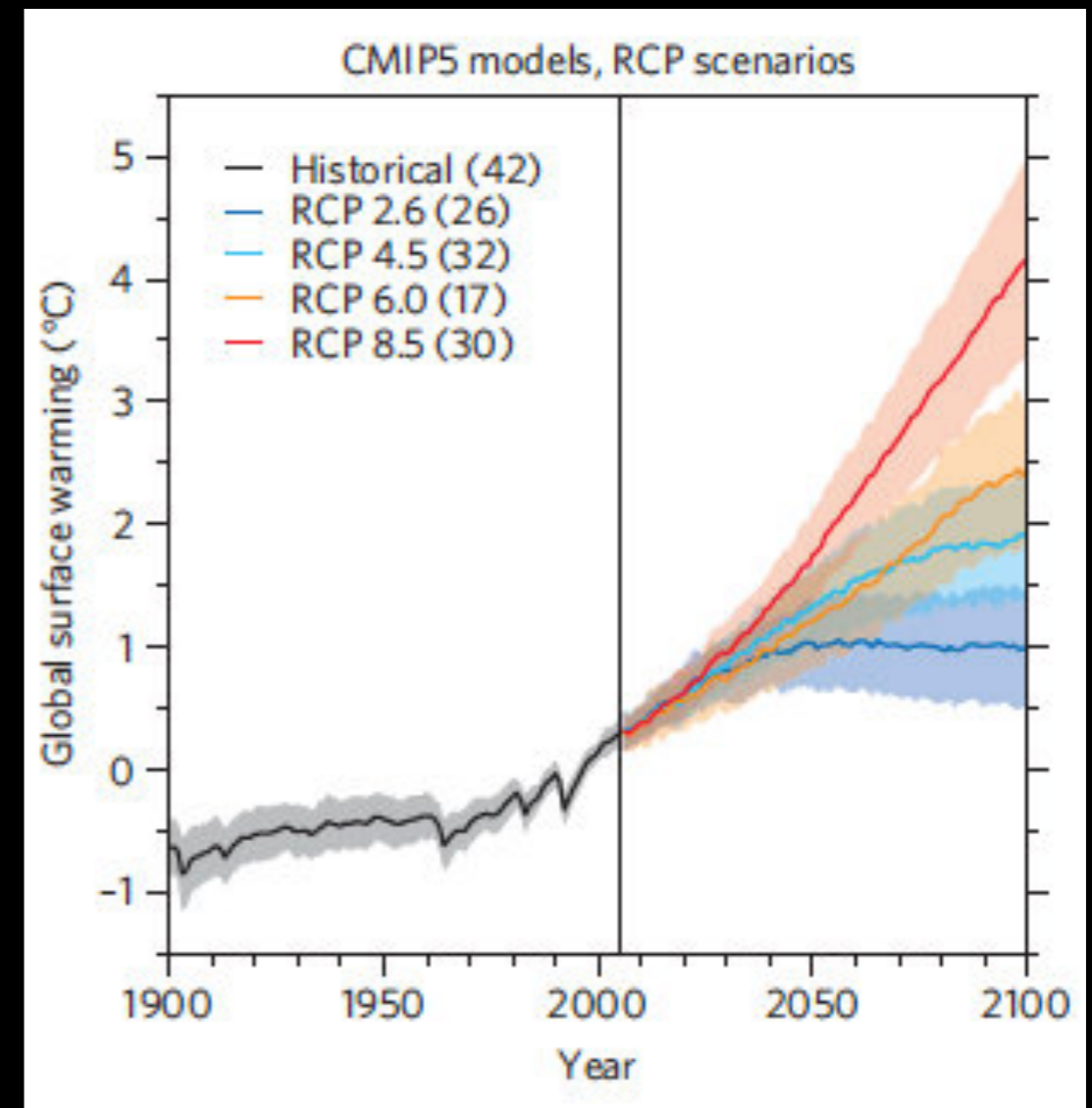
# PREDICTION

"PROBABILISTIC STATEMENT THAT SOMETHING WILL HAPPEN IN THE FUTURE BASED ON WHAT IS KNOWN TODAY"



# PROJECTION

"PROBABILISTIC STATEMENT THAT IT IS POSSIBLE THAT SOMETHING WILL HAPPEN IN THE FUTURE" GIVEN BOUNDARY CONDITION SCENARIOS



# SCENARIOS

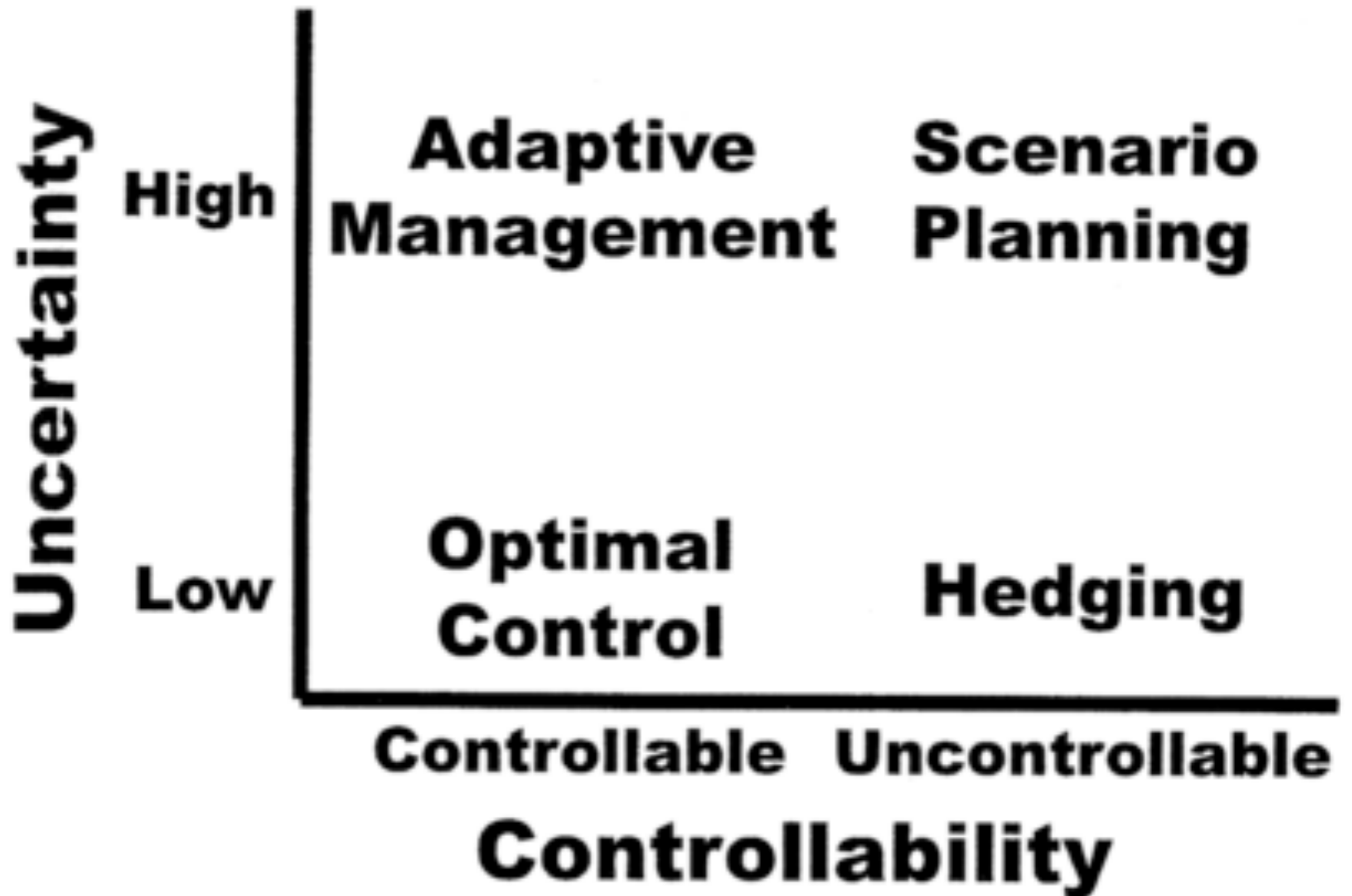
Set of plausible **storylines**.

“Futures that could be” that capture key uncertainties  
Not probabilistic, don't average over!

Decision **alternatives**

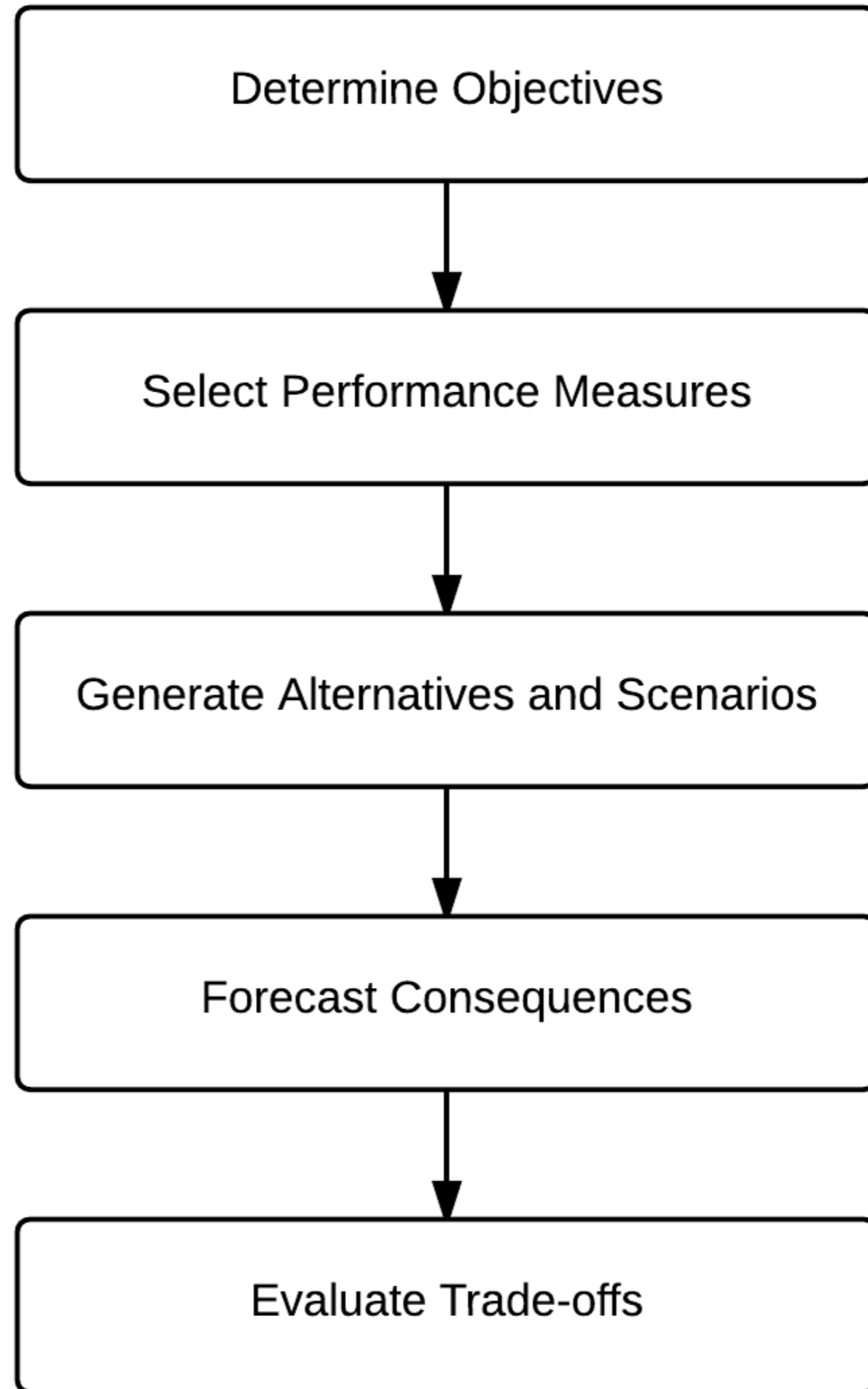
A framework for addressing **low probability events**  
war games, unknown unknowns, & black swans





# DECISION SUPPORT

Structured  
Decision  
Making



# CONSEQUENCE TABLE

## Alternatives

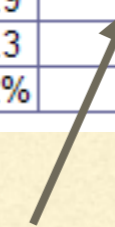
<b>Attribute</b>	<b>Units</b>
Unit Energy Cost	\$/MWh
GHG Emissions	kilotons/yr CO2e
Local Air Emissions	tons/yr (PM10)
Land Area	m2 (000)
Aquatic Area	m2 (000)
Construction Jobs	Person-years
Permanent Jobs	FT equivalent
Noise	Weighted Average Scale (0=Best, 10=Worst)
Visual Impacts	Weighted Average Scale (0=Best, 10=Worst)
Food Harvesting Areas	Weighted Average Scale (0=Best, 10=Worst)
Sustainability / Innovation	Weighted Average Scale (10=Best, 0=Worst)
Sustainability / Innovation	% Dependable Peak Provided By Renewables

Alternative 1	Alternative 2	Alternative 3	Alternative 4	Alternative 5	Alter
Name 1	Name 2	Name 3	Name 4	Name 5	Nam
149	114	110	124	108	
31	8	8	16	8	
16	17	21	9	24	
29.7	16.8	4.6	19.6	3.1	
8	24	-	35	20	
75	119	105	96	119	
49	81	83	76	84	
6.7	3.1	3.7	3.6	3.9	
1.5	2.2	2.8	1.4	2.2	
1.5	0.9	0.5	1.4	0.2	
-	0.3	0.5	0.7	0.3	
12%	22%	23%	12%	25%	

Objective

Performance  
Measure

Consequences



# STAKEHOLDER WORKSHOPS

- Should engage a diverse group of stakeholders
  - Need for multiple points of view when considering complex environmental issues
- Allows people to step away from entrenched positions and identify positive futures
- Biggest trap is the inability of participants to perceive their own assumptions and the potential consequences of being wrong

---

# OBJECTIVES

---

- Summarize something that matters to the stakeholders (e.g. fisheries revenue)
  - Inclusion validates that an objective has value, but stakeholders may disagree on how much
  - Not assigned weights
  - Desired direction of change (not goal/threshold)
  - Context-specific, not statements about universal values
-



---

# PERFORMANCE MEASURES

---

- Quantify objectives
    - Natural (e.g. carbon storage MgC/ha)
    - Proxy (e.g. habitat quality)
    - Constructed measures (I-I0), defined impact scales
  - Natural units, don't have to monetize
  - All values for a single performance measure (row) need to be calculated the same way with the same assumptions
-

---

# ALTERNATIVES

---

- Any decision is only as good as the set of alternatives considered
- Search for win-win alternatives: iterative, hybridization
- How many?
  - Initial: computational, financial, time limits
  - Stakeholders: 4-12
  - Decision: 3-4
- Unbiased, informative names

} Even numbers reduce  
anchoring on middle

---

---

# COGNITIVE BIASES

---

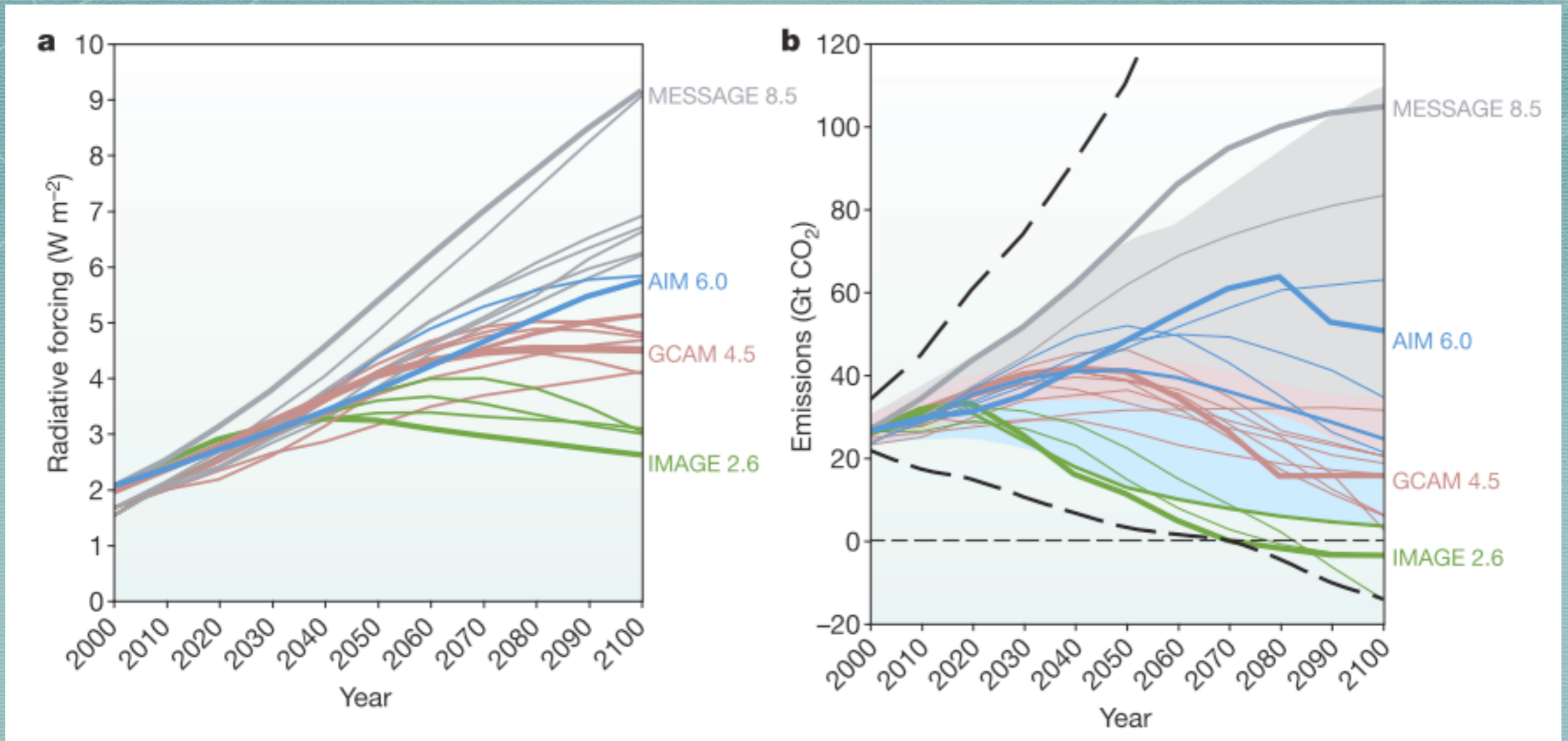
- Anchoring & adjustment: reference to initial (status quo)
    - Bookend strategies
  - Representativeness (similarity; misweight disconfirming/irrelevant)
  - Availability (giving more weight to recent examples)
  - Sunk cost
  - Groupthink: premature consensus
-

---

# ALTERNATIVE CRITERIA

---

- Address the same problem
  - Evaluated over the same time
  - Same level of detail
  - Same assumptions and performance metrics
  - Mutually exclusive
  - Able to drive forecast models
-



**Table 1 | The four RCPs**

Name	Radiative forcing	Concentration (p.p.m.)	Pathway	Model providing RCP*	Reference
RCP8.5	>8.5 W m <sup>-2</sup> in 2100	>1,370 CO <sub>2</sub> -equiv. in 2100	Rising	MESSAGE	55,56
RCP6.0	~6 W m <sup>-2</sup> at stabilization after 2100	~850 CO <sub>2</sub> -equiv. (at stabilization after 2100)	Stabilization without overshoot	AIM	57,58
RCP4.5	~4.5 W m <sup>-2</sup> at stabilization after 2100	~650 CO <sub>2</sub> -equiv. (at stabilization after 2100)	Stabilization without overshoot	GCAM	48,59
RCP2.6	Peak at ~3 W m <sup>-2</sup> before 2100 and then declines	Peak at ~490 CO <sub>2</sub> -equiv. before 2100 and then declines	Peak and decline	IMAGE	60,61

\* MESSAGE, Model for Energy Supply Strategy Alternatives and their General Environmental Impact, International Institute for Applied Systems Analysis, Austria; AIM, Asia-Pacific Integrated Model, National Institute for Environmental Studies, Japan; GCAM, Global Change Assessment Model, Pacific Northwest National Laboratory, USA (previously referred to as MiniCAM); IMAGE, Integrated Model to Assess the Global Environment, Netherlands Environmental Assessment Agency, The Netherlands.

---

# ESTIMATING CONSEQUENCES

---

- Ecological Forecasting!
  - First pass: Expert elicitation, literature, Fermi estimation
  - Focus on terms that affect the outcome of the decision
    - Uncertainty analysis
    - Reducible vs irreducible uncertainties
-

---

# VALUE OF INFORMATION

---

- “When does the addition of more information contribute to decision-making so that the benefit of obtaining this information exceeds the expense of collecting and processing it?”
  - Expected additional benefit from additional information, relative to what could be expected without that information
  - Delaying a decision to obtain more information doesn't always lead to different or better decisions
-

---

# REPORTING UNCERTAINTIES

---

- Difference between common and technical language
  - Humans do not innately understand probability
    - But are accustomed to dealing with risk
  - Report more than mean, but not piles of stats
    - CI interpreted as equal probability
    - multiple framings: 0.05% vs 1 in 20
    - low probabilities are ignored, focused on outcome
-



---

# FRAMING UNCERTAINTIES

---

- Reference baselines
    - but losses and gains not perceived equally
  - Downside reporting: worst plausible case
  - Exceedance probability
-

---

# MANAGING RISK

---

- Precautionary Alternatives
    - but can't be precautionary for all objectives
  - Robust Alternatives
  - Adaptive Alternatives
    - Iterative forecasting
  - All come with a cost!
-

# CONSEQUENCE TABLE

## Alternatives

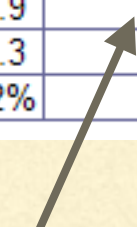
<b>Attribute</b>	<b>Units</b>
Unit Energy Cost	\$/MWh
GHG Emissions	kilotons/yr CO2e
Local Air Emissions	tons/yr (PM10)
Land Area	m2 (000)
Aquatic Area	m2 (000)
Construction Jobs	Person-years
Permanent Jobs	FT equivalent
Noise	Weighted Average Scale (0=Best, 10=Worst)
Visual Impacts	Weighted Average Scale (0=Best, 10=Worst)
Food Harvesting Areas	Weighted Average Scale (0=Best, 10=Worst)
Sustainability / Innovation	Weighted Average Scale (10=Best, 0=Worst)
Sustainability / Innovation	% Dependable Peak Provided By Renewables

Alternative 1	Alternative 2	Alternative 3	Alternative 4	Alternative 5	Alter
Name 1	Name 2	Name 3	Name 4	Name 5	Nam
149	114	110	124	108	
31	8	8	16	8	
16	17	21	9	24	
29.7	16.8	4.6	19.6	3.1	
8	24	-	35	20	
75	119	105	96	119	
49	81	83	76	84	
6.7	3.1	3.7	3.6	3.9	
1.5	2.2	2.8	1.4	2.2	
1.5	0.9	0.5	1.4	0.2	
-	0.3	0.5	0.7	0.3	
12%	22%	23%	12%	25%	

Objective

Performance  
Measure

Consequences

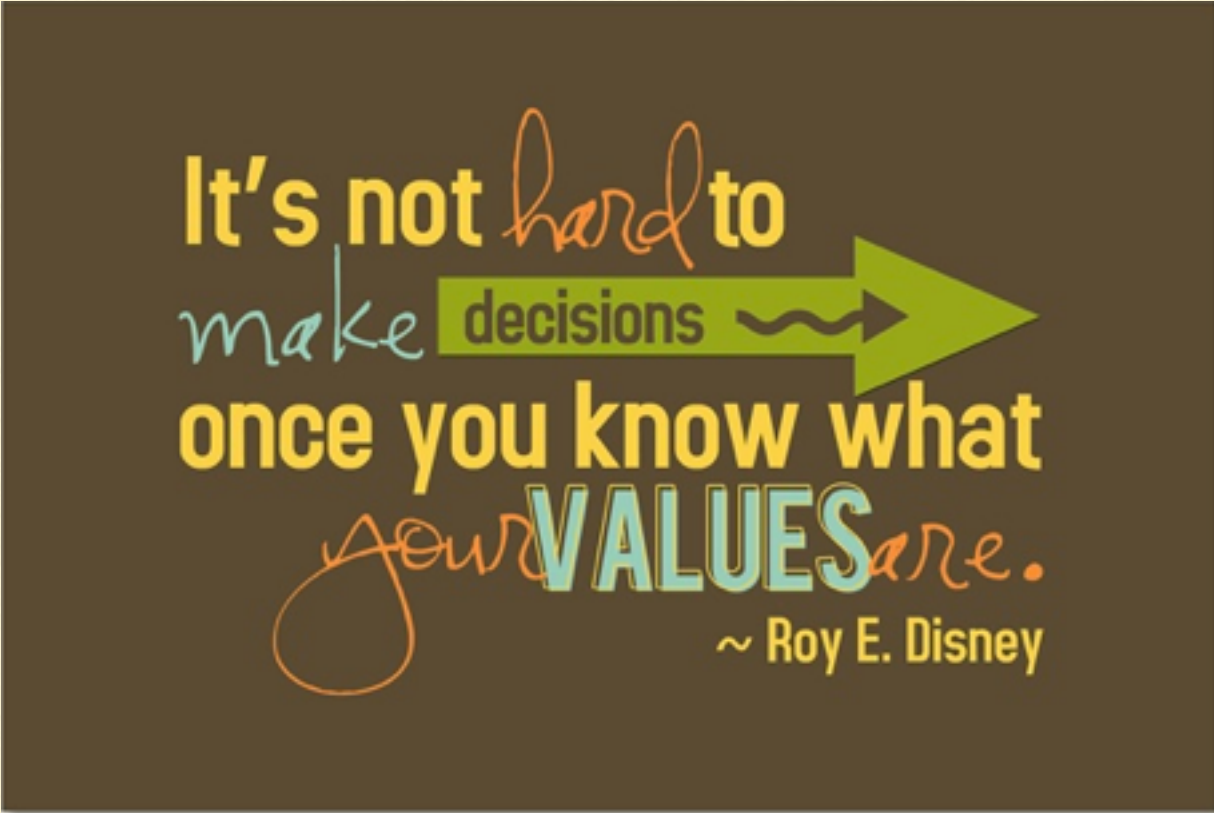


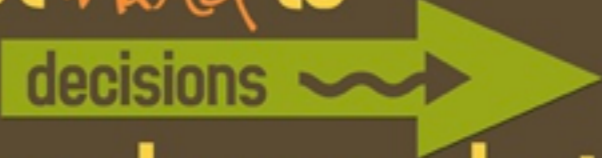
---

# VALUES

---

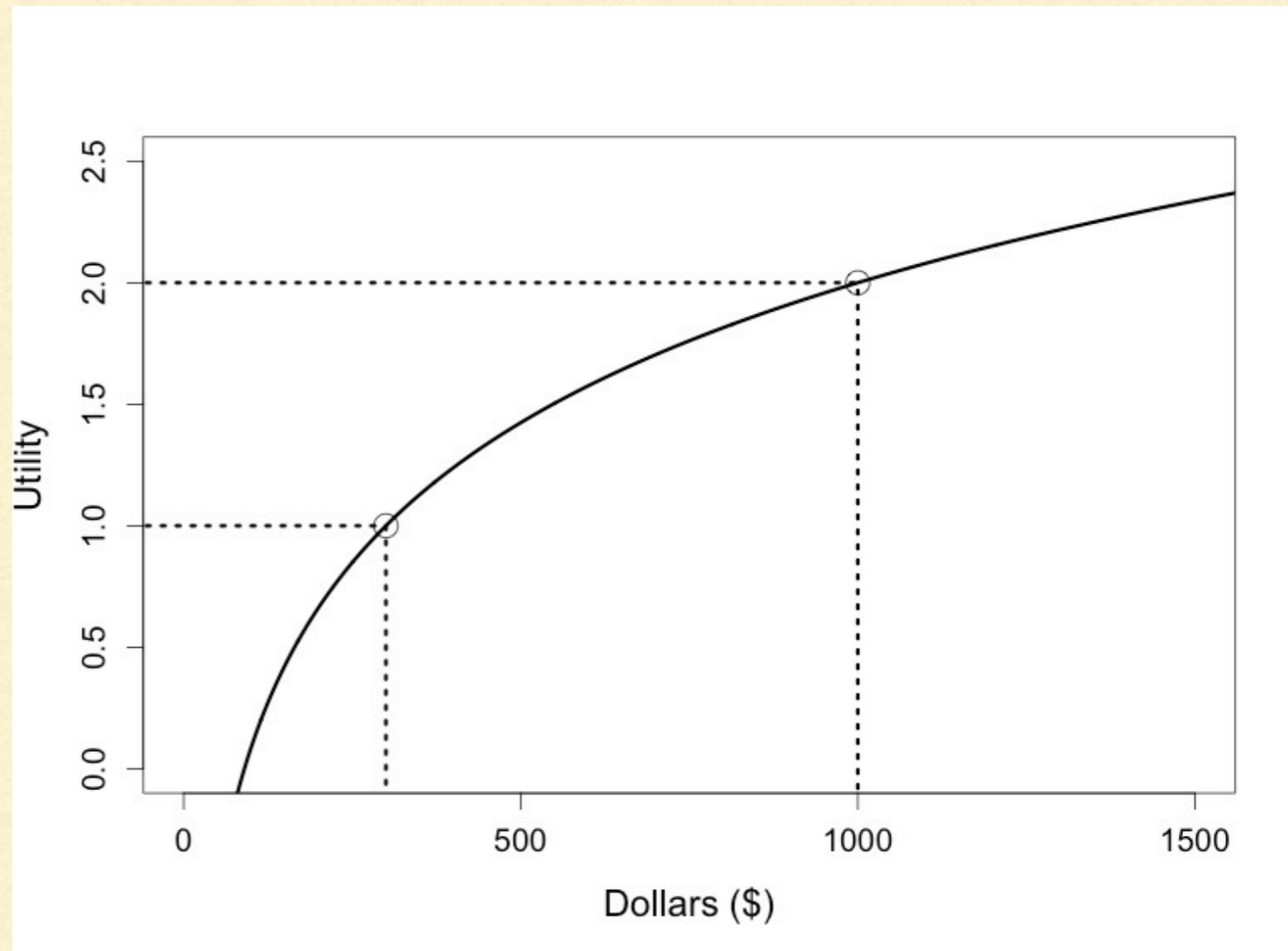
- Consequence table organizes information
- Decisions are about values
  - beliefs
  - priorities & preferences
  - tolerance for risk
  - time discount



It's not *hard* to  
make **decisions**   
once you know what  
*your* **VALUES** *are.*  
~ Roy E. Disney

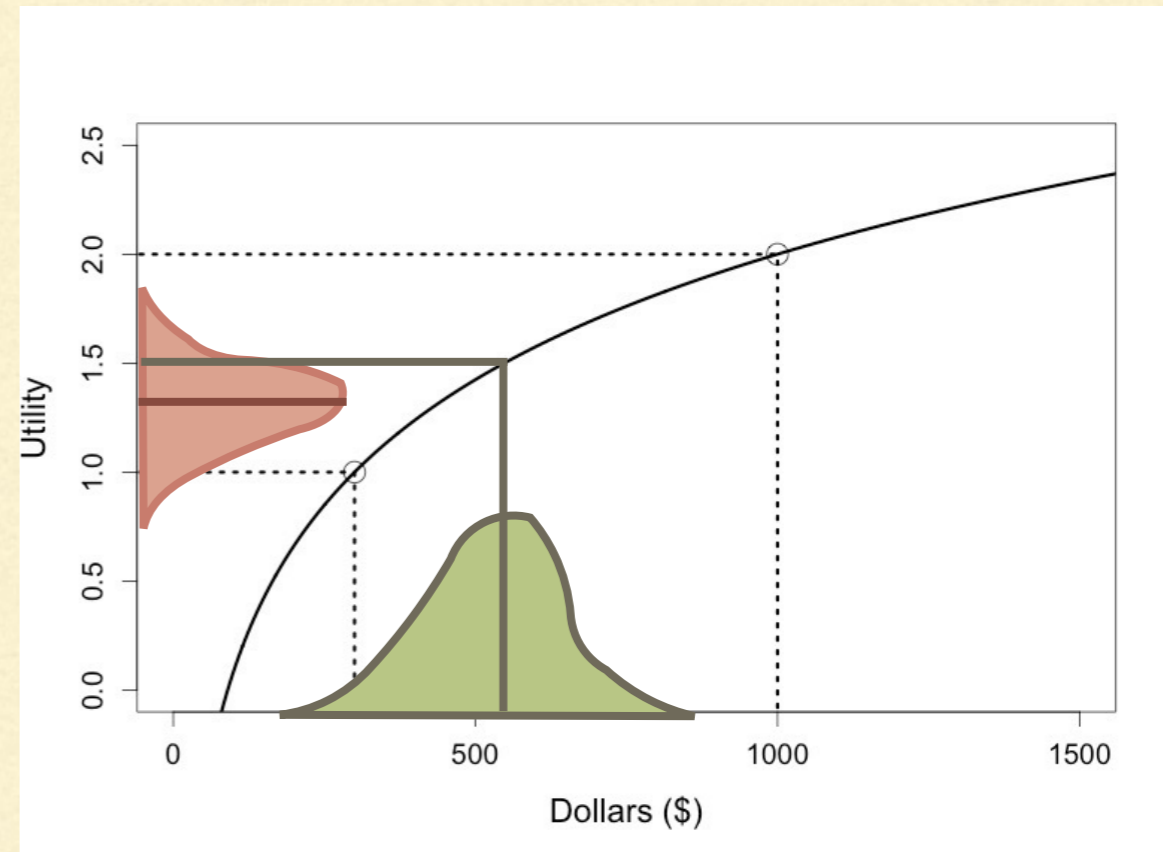
# UTILITY

- Cumulative value increases
- Marginal value decreases
- Maximum Willingness to Pay
- Demand = Marginal MWTP
- Eliciting indifference



# RISK TOLERANCE

- Losses hurt more than gains
- Concave = risk adverse
- $E[U(x)] < U(E[x])$
- $E[U(x)]$  declines with increasing uncertainty
- More risk neutral for repeated, low-stakes decisions



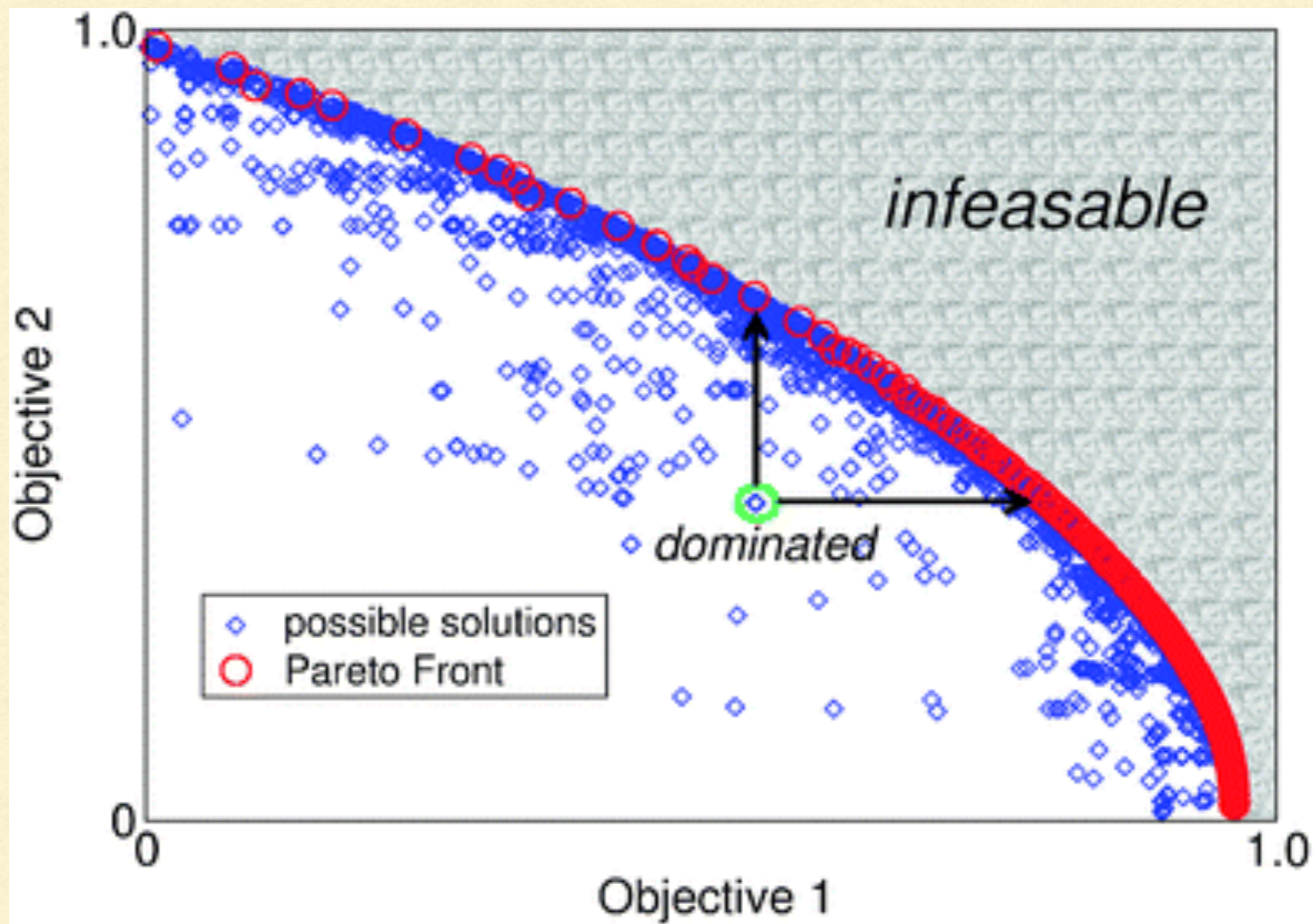
# TRADE-OFFS

- If no clear winner, goal is to eliminate **dominated** Alternatives and **insensitive** Performance Measures
- Refine understanding of key trade-offs
- Strictly vs practically dominated
  - Not based on CI!!
- By hand for small n
- No regrets actions

Attribute	Units
Unit Energy Cost	\$/MWh
GHG Emissions	kilotons/yr CO2e
Local Air Emissions	tons/yr (PM10)
Land Area	m2 (000)
Aquatic Area	m2 (000)
Construction Jobs	Person-years
Permanent Jobs	FT equivalent
Noise	Weighted Average Scale (0=Best, 10=Worst)
Visual Impacts	Weighted Average Scale (0=Best, 10=Worst)
Food Harvesting Areas	Weighted Average Scale (0=Best, 10=Worst)
Sustainability / Innovation	Weighted Average Scale (10=Best, 0=Worst)
Sustainability / Innovation	% Dependable Peak Provided By Renewables

Alternative 1	Alternative 2	Alternative 3	Alternative 4	Alternative 5
Name 1	Name 2	Name 3	Name 4	Name 5
149	114	110	124	
31	8	8	16	
16	17	21	9	
29.7	16.8	4.6	19.6	
8	24	-	35	
75	119	105	96	
49	81	83	76	
6.7	3.1	3.7	3.6	
1.5	2.2	2.8	1.4	
1.5	0.9	0.5	1.4	
-	0.3	0.5	0.7	
12%	22%	23%	12%	

# PARETO OPTIMIZATION





---

# WEIGHTING OBJECTIVES

---

- Only done AT END: post winnowing, data in hand
  - Done at individual level: Jensen's Inequality; How trade-offs perceived
  - Swing weighting, ranking (best=100) vs Utility
  - Sensitivity & Critical value analysis
    - How much would Consequence have to change?
    - Probability of exceeding threshold?
-

# DECISION SUPPORT

